

# We need you.



## Sales Operations Manager (m/f/d)



Vienna



Full-time  
employee



Professional/Experienced



€55,000 -  
€72,000



4,2

Apply

### Your tasks:

- Contribute to the strategic development of the CRM (Salesforce).
- Identify relevant sales processes and optimize them within and outside of Salesforce.
- Challenge and improve existing sales and business processes.
- Develop concepts how to realise business requirements.
- Steer stakeholder discussions and derive concepts that solve problems the best possible way.
- Translate the (sales) requirements into user stories for the Salesforce admin and development team.
- Introduce automations into the sales processes wherever it makes sense.

### Your skills:

- 3+ years of experience using Salesforce as requirement engineer, Admin or a similar role.
- At least a Bachelor's degree or similar educational Background.
- Passion for processes and data and strong analytical

thinking.

- Background in either product management, process management, CRM requirement engineering or sales operations is key.
- Experience in project management across different departments.
- Agile as well as structured mindset.

## About the job

Learn more...

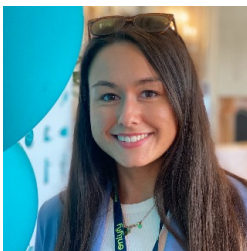


## Your benefits

mobile\_devices\_for\_private\_use.png Party.png DrinksFood.png flexible\_home\_office.png restaurant\_vouchers.png transparent\_salary.png mood\_o\_meter.png officedogs.png workation.png suitcase.png

## Your contact person

You still got questions about the job.  
Feel free to get in touch with us.



**Leontina Morvay**

Recruiting Manager

Contact me

Apply